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### **MISSION**

Poongsan Corporation contributes to human progress through its superior products, employment opportunities, and uncompromising service.

### **VISION**

Poongsan sets the industry's global standard for excellence.



### **CORE VALUES**



#### Challenge

Poongsan overcomes obstacles to success.

#### Create

Poongsan generates value in each of its operations.

#### Change

Poongsan constantly seeks ways to improve itsélf, its industry, and the world.

#### Confirm

Poongsan consistently checks to ensure superior quality in its process and products.

#### Communicate

Poongsan communicates openly with its customers, employees, partners, and shareholders.

### **CHAIRMAN'S MESSAGE**



To Our Valued Customers, Partners and Shareholders,

Throughout 2023, the global economy faced serious crises on several key fronts. Major economic powers continued their tight monetary policies as part of their two-year battle to curb inflation, which resulted in prolonged high interest rates that dampened private consumption and suppressed investor sentiment. The effects of these policies have only compounded the widespread challenges with a rise in raw material prices, a decline in the export goods markets, and, consequently, a slowdown in the economic performance of major exporters.

These adverse conditions on a financial level resulted in a 4.8% decrease in sales and a 6.3% decrease in profit for 2023. Overall, Poongsan recorded total sales of KRW 3.1 trillion (US \$2.4 billion). The Copper Alloys division recorded sales of KRW 2.1 trillion (US\$ 1.6 billion), while the Defense division recorded sales of KRW 1.0 trillion (US\$ 0.8 billion). These sales yielded an overall profit of KRW 190 billion (US\$ 148 million).

Despite these challenging circumstances, Poongsan not only endured, but also continued to grow and expand into newer industries while deepening its roots in existing ones. The defense division significantly increased its sales to the United States. The copper alloys division increased its market share in the automobile and electric vehicle batteries markets by anticipating the increased demand in high-strength special alloys and pure copper.

In the coming year, economic slowdown is forecasted to persist. Ongoing geopolitical crises such as the prolonged conflict in Ukraine and escalating hostilities in the Middle East show no signs of resolution. Adding to the uncertainty and instability this year are the U.S. Presidential Election and the slow recovery of China's economy. Although these events and circumstances may present further challenges, they also provide opportunities for Poongsan to grow. Our defense division will actively respond to the increased demand for advanced weapons systems. We will continue to adapt to the rapidly evolving market environment through facility automation, modernization, and improvements in productivity and quality. The copper alloys division, meanwhile, will continue to respond to the rising demand and expanding markets driven by electric vehicles, energy efficiency, and renewable energy. Most importantly, especially during these times of hardship, Poongsan will remain dedicated to upholding its reputation of being fair, honest, trustworthy, and reliable.

Thanks to the support and trust of its valued shareholders, customers, suppliers, and partners, Poongsan has been able to weather numerous challenging periods throughout its history. We are grateful for your unwavering support.

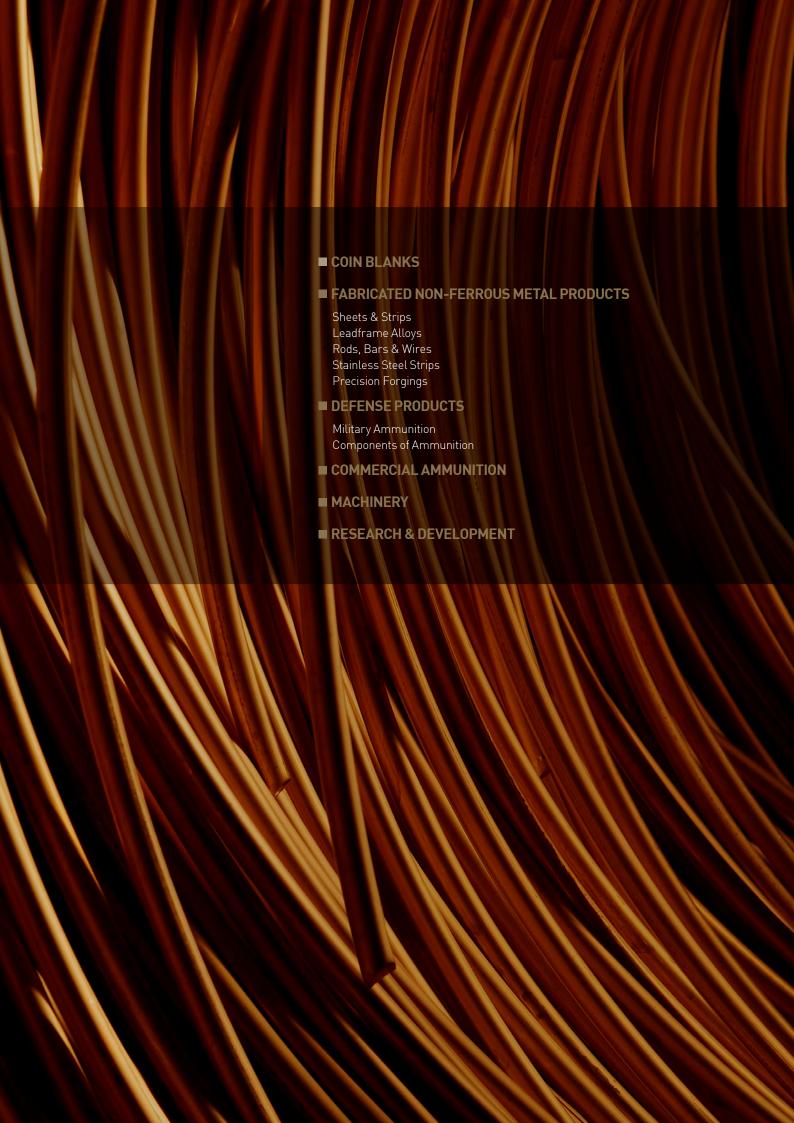
Finally, I express my enduring gratitude to our employees. Together, we share a deep and abiding commitment not only to meet your expectations for quality, service and value, but to exceed them.

I wish you, your families, and your colleagues good health and happiness.

Yours truly

Jin Roy Ryu
Chairman and Chief Executive Officer
Poongsan Group





### Coin Blanks

"One Stop Service" from melting old coin scraps to producing new coin blanks enables Poongsan to be an undisputed world leader in the coin blank industry.



Over the past 56 years, Poongsan has earned a reputation as a trusted supplier of coin blanks to the global market. In 1970, the company was designated as the sole coin blank manufacturer of the Republic of Korea by the Korea Minting, Security Printing & ID Card Operating Corporation. In 1973, Poongsan first exported its coin blanks to Taiwan. Since then, it has supplied over 70 countries in 6 continents with its coin blanks. As a recognized participant in the production of Euro coins, Poongsan not only continues to supply coin blanks to the EU market, but also has expanded to include Slovenian Euro coin blanks in 2006, Cyprus Euro coin blanks in 2007, Latvian Euro coin blanks in 2013, and Lithuanian coin blanks in 2014. Poongsan has continued its global market expansion with sales to Poland, the Czech Republic, Chile, and Peru. Today, 51 years after its first export, it is the world's largest coin blank manufacturer, accounting for more than half of the world's coin blank trade volume.



Poongsan casts over 50 different types of coin blank materials - from brass, nickel silver, cupronickel, and aluminum bronze to other special copper alloys. In recent years, it has concentrated on meeting the global demand for bi-metal, clad metal and nordic gold coin blanks. It has also expanded its coin blank production to include stainless steel coin blanks.

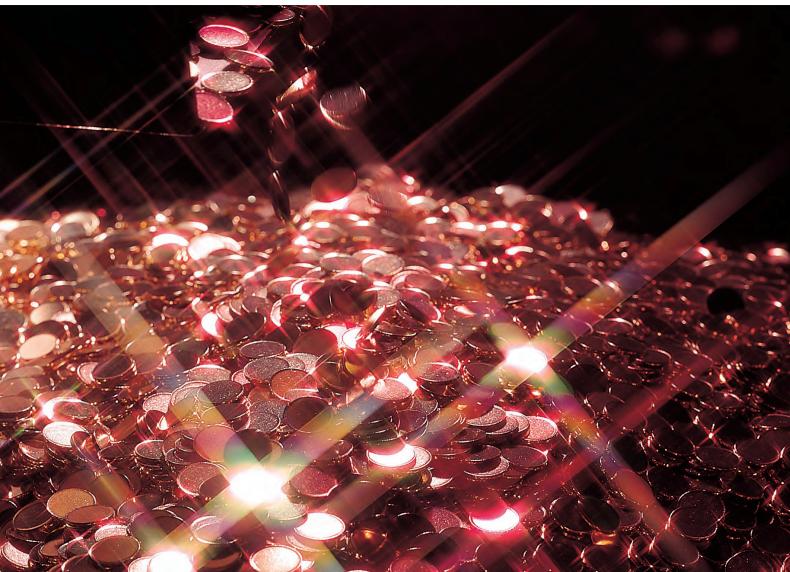
Poongsan also operates special facilities dedicated to the production of precious metal coin blanks for commemorative coins and medallions. It is a leader in the global market for precious metal blanks as it has produced them for many domestic and international events which include the 1988 Olympic Games, the 2002 FIFA World Cup, the Asia-Pacific Economic Cooperation (APEC) in 2005, the 2014 Asian Games, and the 2018 Winter Olympic Games.



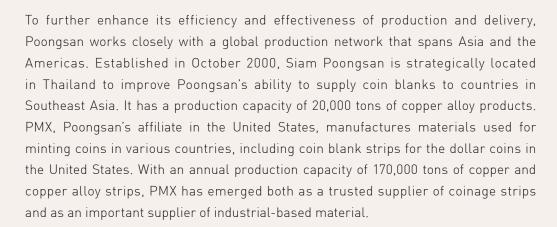








A large part of Poongsan's success in supplying its customers with superior products in a timely manner lies in its integrated production system. A sophisticated automatic gauge control system precisely manages the thickness of strips used to produce coin blanks and simultaneously manages the weight and surface of the coin blanks to meet the particular specifications of each of Poongsan's customers. Similar automated production systems are used for the processes of melting & casting, rolling, blanking, testing and packing. Poongsan performs rigorous tests at each stage to ensure exceptional quality in each product.



With sophisticated technology and uncompromising dedication to excellence, Poongsan prides itself on consistent and timely delivery of its products at competitive prices. With uncompromising focus on superior products, reliable performance, and customer satisfaction, Poongsan has cultivated strong and loyal relationships with each of its customers. The ability to network globally coupled with an effective "one stop service" approach to production strategically positions Poongsan to further strengthen its global presence and to safeguard its place as the world's premier manufacturer of coins.







### Sheets & Strips

Poongsan's rolled products vary in size ranging from 9.2mm to 630mm in width and from 0.05mm to 4.00mm in thickness.

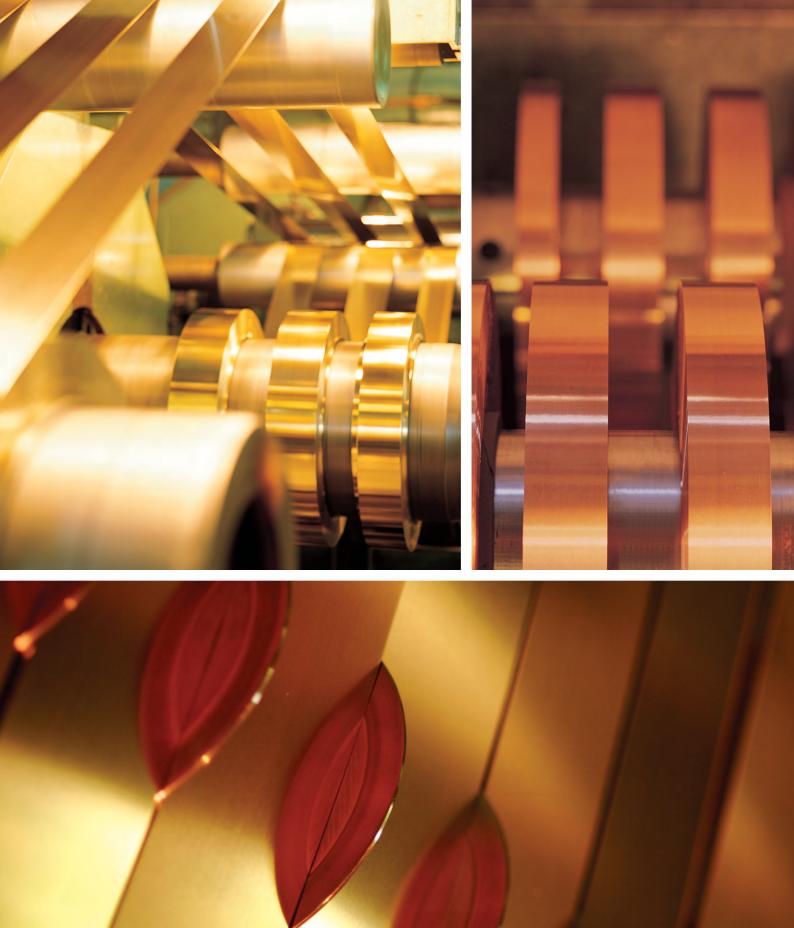


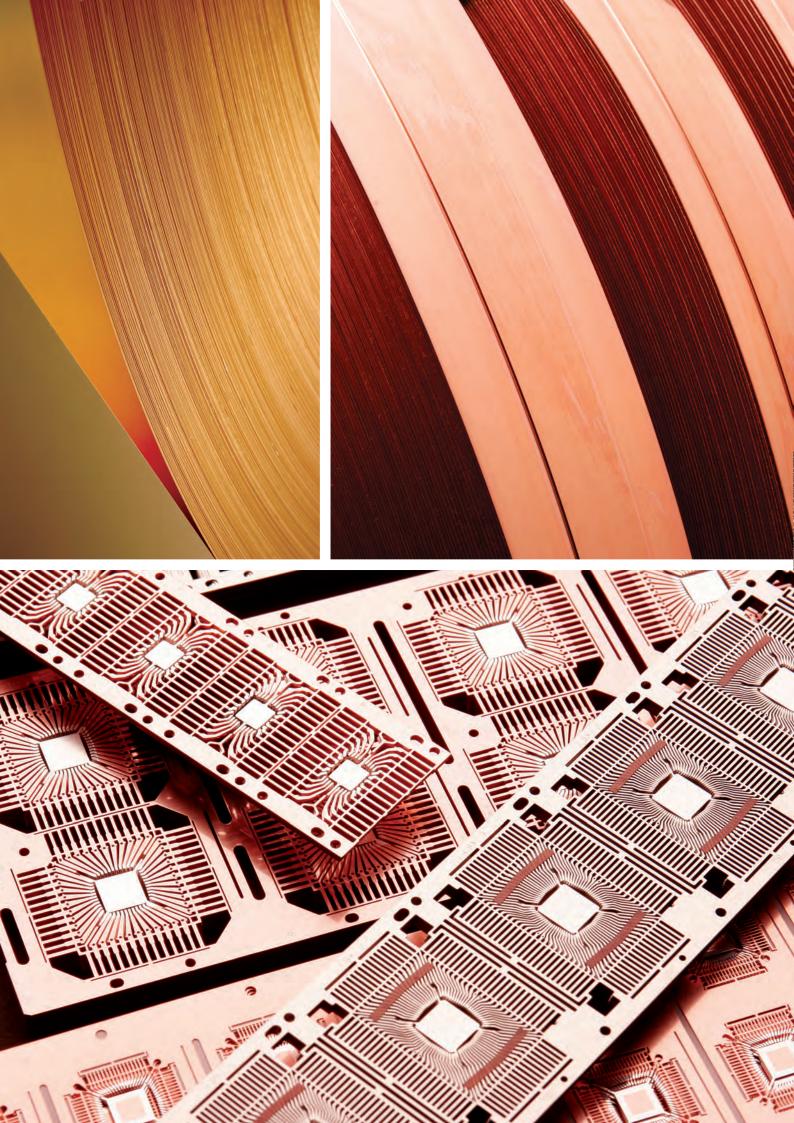


Poongsan takes pride in its efficiently and effectively integrated production system that includes the world's largest shaft furnace, hot mill, cold rolling mill, and slitting processing station. Housed in Poongsan's Ulsan plant, this system manufactures high quality, competitive products. Each of these products undergoes rigorous quality inspection using the latest equipment available in order to ensure accuracy in size and superior quality in both physical and surface properties. This detailed attention to quality results in Poongsan's ability to consistently meet the specific, individual needs of its customers.

Poongsan produces a diverse range of copper and copper alloy sheets and strips for use across many industries. This includes use in interior and exterior applications for both commercial and residential real estate as well as use in construction, machinery, automobiles, electronics, semiconductors, and telecommunication. These rolled products are available in copper, brass, cupro-nickel, phosphorous deoxidized copper, phosphor bronze, nickel silver, aluminum bronze, and other high performance alloys.

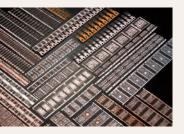
In addition to copper and copper alloy products, Poongsan produces tin-plated strips, multi-gauge strips, and stainless steel strips. As with rolled products, these strips are manufactured using state-of-the-art methods to ensure the highest quality products for customers. Poongsan's tin-plated, multi-gauge, and stainless steel strips boast uniform plating thickness, superior surface brightness, excellent welding and corrosion-resistant property factors, and a long-lasting plating layer that resists deterioration. As a result, they are widely used in switches, connectors, terminals, and other various electronic parts.





### Leadframe Alloys

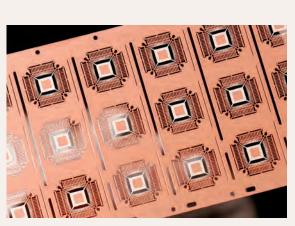
Using its forty years of experience in fabricated copper, Poongsan now offers new high-tech materials for use in semiconductor leadframes and connectors.



Having already developed various copper alloys, Poongsan is now offering new copper alloys - PMC 102M - that contain nickel, silicon and phosphorus. These alloys contain the ideal properties required in semiconductor leadframes - superior electrical and thermal conductivity as well as high strength and thermal resistance at high temperatures. Poongsan maintains patents for these alloys in the U.S., Japan and the United Kingdom.

In additional PMC 102M, Poongsan offers other copper alloys such as C194, PMC 90, PMC 90 (multi-gauge), PMC 90(HYPER), PMC 70 (Equivalent C7025), C1020, C1030, C1100 and C1220. The properties of these versatile materials are ideally suited for use in leadframes, transistors, power-transistors and heat sink components.

In order to ensure the production of high quality leadframe alloys, Poongsan maintains dedicated production lines equipped with a casting furnace, rolling mill, tension leveler, tension annealer and slitting station at its Ulsan plant.







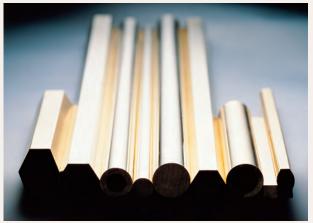
### Rods, Bars & Wires

Using a 4,000 ton extruding press, rod blocks and a combined drawing machine, Poongsan produces bars, rods and wires with diameters that range from 2.0mm to 105mm.



Poongsan produces a full range of high-quality copper and copper alloy rods, bars, and wires. In 2006, we developed and obtained a patent for the production of lead-free brass bars and wires. These came to the market in 2019 after years of effort and continuous development, and now our lead-free brass bars and wires are patented internationally. Bars are widely used in nuts, bolts, valves, electrical parts, accessory components for automobiles, and diverse types of industrial machinery. Poongsan's free cutting brass bars boast superior weldability and machinability and are popular for use in nuts, bolts, connectors, electrical and electronic parts. Additionally, Poongsan brass wires are used in specialty products such as EDM wires. Currently, Poongsan is expanding its presence in the high-purity oxygen-free copper rods market.

Poongsan prides itself in the high quality products that it delivers to its customers. Its automated production line by product type ensures that the exact specifications requested by each of its customers are always achieved. Through strict quality control procedures from casting to chamfering to inspection, Poongsan focuses on quality from start to finish.





## Stainless Steel Strips

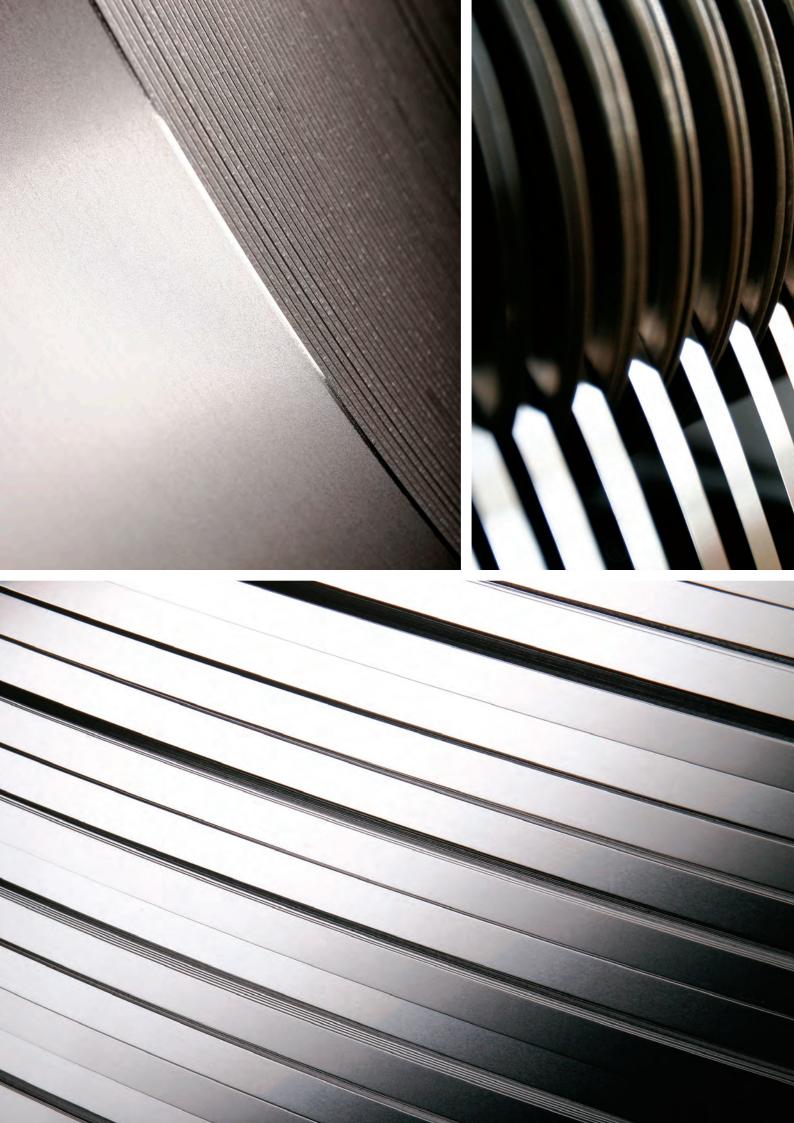
A long history in metal rolling technology combined with new capabilities enables Poongsan Special Metal Corporation to produce superior stainless steel strips.



Poongsan Special Metal's precision slitters, tension leveler, tension annealing furnace and computer control systems such as Automatic Gauge Controls and Automatic Flatness Control System all contribute to ensure superior processing of stainless steel strips for a wide range of industrial purposes.

As with all of its other products, Poongsan Special Metal takes pride in its commitment and ability to meet the specific needs of its customers. The thin-gauge, narrow-width stainless steel strips that Poongsan Special Metal produces can be made as thin as 0.015mm and as narrow as 3mm. Poongsan Special Metal's superior rolling and heat-treatment technologies yield a range of desired properties and consistent quality. These Poongsan Special Metal products satisfy standard specifications set by KS, JIS, and AISI. Poongsan Special Metal's stainless steel strips for spring products are particularly popular and widely used in lightweight, high-strength components such as switches, relays and ITs that require strong spring capability.











# **Precision Forgings**

Through aggressive investment in equipment and technology, Poongsan continues to expand and supply its line of large-scale and precision-forging products to many different industries ranging from shipbuilding and automobiles to high tech, space and aviation.



With the completion of the Angang plant in the early 1970's, Poongsan began operating its own forging facility. Soon thereafter, the Korean government designated Poongsan as a national precision technology plant and calibration center. Today, the Angang plant is globally recognized as an international certification test center.

Over the past five decades, Poongsan has demonstrated that it is a dedicated and dependable supplier of parts to its customers in various industries. It has diligently invested in the acquisition and development of technology in the field of precision forging. Poongsan acquired certification in the ISO/TS 16949 and SQ Mark, enabling it to supply parts to the automobile industry. It has also received similar approval to produce and supply parts to the shipbuilding industry. Additionally, Poongsan has supplied small scale body parts for military weapons to the defense industry. Since the incorporation of two hydraulic presses (with capacities of 6,000 tons and 12,000 tons) into its production line in 2004, the Angang plant has had the capacity to produce larger scale products such as aluminum wheels for tanks, body and metal parts for warheads, guided missiles, and torpedoes. In 2012, Poongsan installed a 4,000 ton hydraulic press in order to enhance medium-sized forging capability. Since Poongsan has obtained certification of the AS9100 quality management system for aviation, space, and defense, it is now able to produce AS9100 compliant turbine blades and aerospace components that are used by aircraft manufacturers.

The Angang plant is fully equipped with a complete quality assurance system required by domestic and global automobile and shipbuilding manufacturers. To that end, the plant is organized to maintain independent production systems for different forging product categories. It is equipped with sophisticated and comprehensive test centers to further ensure the superior quality of its products. In addition, the DEFORM (Design Environment for Forming) system and Material Data Base Software for forging process design have enabled Poongsan to provide superior forging products at reduced costs and to shorten delivery times to its customers.



Poongsan is committed to ensuring a continued supply of high quality, competitive products to its customers. Poongsan's R&D is currently focused on enhancing cold and hot precision forging and other processing technologies in an effort to develop and mass produce essential parts for the transportation industry.



## Military Ammunition

With forty years of experience and expertise in utilizing copper and copper alloy production technologies in the manufacture of defense products, Poongsan is a leader in the production and supply of high-tech precision ammunition to the military worldwide.



Poongsan operates two defense product plants, one in Busan and the other in Angang. These two plants develop and supply a wide range of small to large caliber ammunition, ranging from 5.56mm cartridges to 155mm projectiles for howitzers. Poongsan's defense products include ammunition used in small caliber arms, anti-aircraft guns, mortars, howitzers, tank guns, recoilless guns and naval guns.

The Busan and Angang plants employ a vertically integrated production system that ensures reliable management of the production process from raw material to finished product, which, as a result, produces superior quality defense ammunition and components. Furthermore, Poongsan's defense products undergo ISO9001-2015 certified performance tests and inspections.



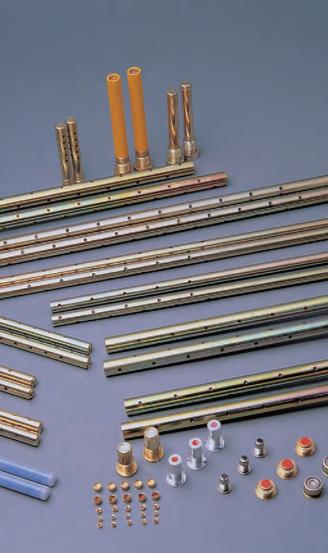
















# Components of Ammunition

In response to the growing market, ammunition components and semi-finished defense products have become some of Poongsan's principal export items.



Poongsan manufactures semi-finished products and components used in the production of ammunition. They include primers, fuzes, bullet jacket cups, case cups, discs, cones, rotating bands, links, tungsten penetrators and shell bodies. Poongsan FNS produces and supplies fuzes for use in naval ammunition, mortar shells and multiple launch rocket systems. In addition to these components, Poongsan produces chemicals, such as nitrocellulose and nitroglycerine, contained in propellants. Today, Poongsan produces and supplies both domestic and international customers with single-, double- and multiple-base propellants.





# Commercial Ammunition

Poongsan develops and exports over 40 different types of sporting ammunition.



Poongsan's commercial ammunition, PMC (Precision Made Cartridges), is widely used throughout the world for recreational hunting and shooting and has earned a reputation for excellence in quality.

Poongsan is committed to providing high performance, competitively priced commercial ammunition to its customers. Its commercial ammunition plants have vertically integrated manufacturing systems that allow for strict and precise management of the production process from raw materials to finished cartridges. To further ensure customer satisfaction, Poongsan's commercial ammunition undergoes quality inspections and tests that are as stringent as those for its military ammunition.

In addition to providing high quality products at competitive prices, Poongsan is dedicated to developing environmentally friendly ammunition using frangible projectiles and nontoxic primers. These primers contain no heavy metals such as lead, mercury, barium, bismuth or antimony, and actually exceed current EPA standards. Spectrographic analysis of primer residue shows only trace amounts of potash, which is harmless and actually acts as a fertilizer.















## Machinery

Poongsan builds metal processing machineries and other customized equipments for the steel, automobile and defense industries.



Our Machinery division has been manufacturing metal processing equipment since the early 1970s. Our advanced design and manufacturing technology of non-ferrous metal production equipment and defense automation equipment is based on the know-how we have accumulated over all those years. We also have a comprehensive production system capable of total engineering.

Based on advanced technologies and trust, such as being designated as a first-class factory in precision technology in 1976, we have established cooperative relationships with leading global companies in South Korea and abroad. We have built and manufactured various industrial facilities and special tools, and our technological excellence has been recognized by our customers.

The equipment production division of our machinery business performs all stages of work from design to manufacturing, installation, and trial operation of equipment that meets the specifications required by customers in areas such as special-purpose defense equipment, non-ferrous rolling equipment, and lead rolling equipment, and provides excellent quality equipment. We are promoting the localization of technology and continuous improvement of performance based on domestic and overseas plant manufacturing experience and a variety of specialized technologies.

As our production tool division is equipped with precision machining and measurement technologies, we can build production tools for precise work in power generation equipment parts, automobile parts molds, and other products according to customer demand. We satisfy customers' expectations by producing excellent products with a long lifespan and high durability.

In addition, we are expanding the scope of our machinery business with advanced design facilities and manufacturing facilities such as CAD/CAM and CNC machine tools.



# Research & Development

Dedicated to meet customer needs, Poongsan remains committed to research and development.



From its inception, Poongsan has aggressively pursued initiatives to enhance technology and to develop and improve both new and existing products. Today, Poongsan continues to emphasize and invest in research and development of fabricated copper and copper alloy products used in both the commercial and defense industries.

Through its tireless dedication to research and development over the past fifty years, Poongsan takes pride in its ever expanding intellectual property portfolio. To date, Poongsan has registered many patents worldwide that include patents for high performance copper alloys such as PMC102M, PMC26 and defense products. Poongsan invests and strategically allocates resources to develop value-added products, to optimize manufacturing processes and to invest in products with future growth. To this end, Poongsan actively recruits and trains core talent, integrates existing technologies with new ones, and selects and manages projects that meet market and customer demands.

Looking to the future, Poongsan is ever more committed to research and development. Poongsan has built a results-driven R&D organization that benefits from global networking and collaboration among the various research laboratories at Ulsan, Poongsan Special Metal, PMX and Siam Poongsan. In June 2011, it invested more than 30 billion KRW to open its Research Institute in Daejeon to centralize its R&D. In May 2014, Poongsan partnered with the Korea Advanced Institute of Science and Technology (KAIST) to found the Poongsan-KAIST Future Technology Research Center to pursue further development in business and technology.

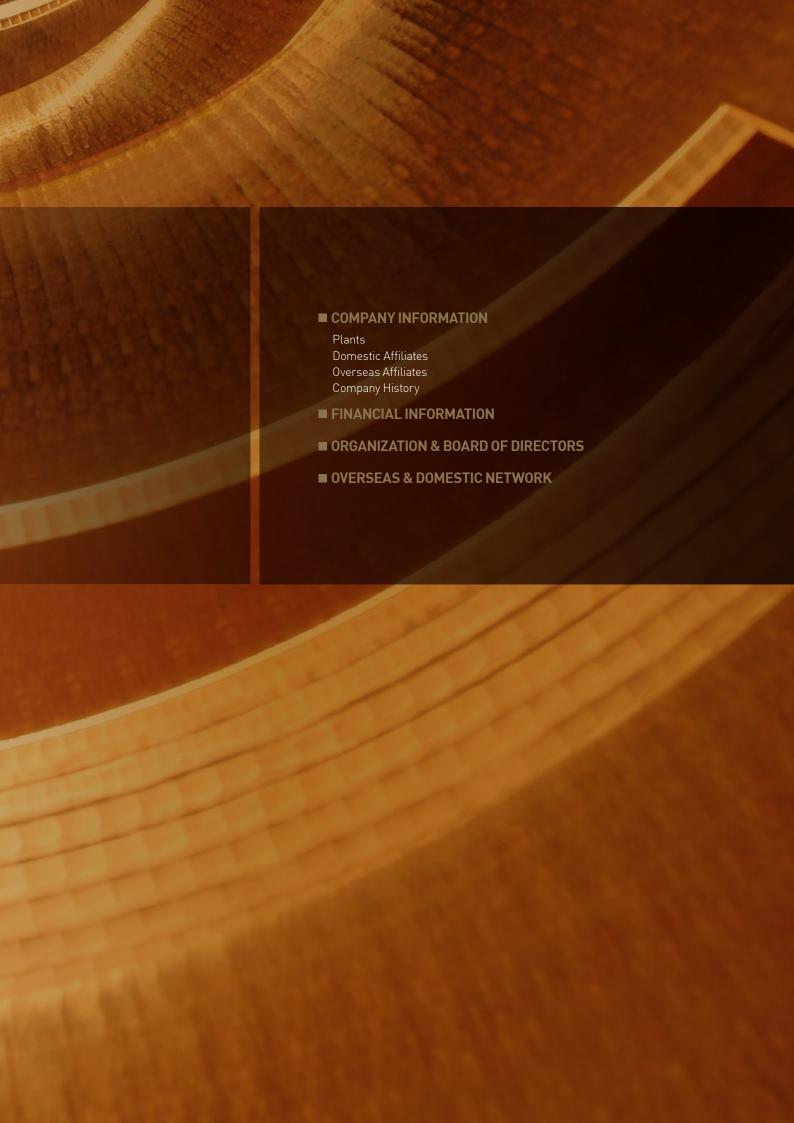
Armed with the latest ammunition technology, Poongsan is quickly emerging as a global specialist in manufacturing high performance missile warheads and smart ammunition with stronger fire power, longer range, and greater accuracy. Poongsan is working to develop the next generation of high tech materials such as functional materials for information technology and leadframe materials for LED & semiconductors. Poongsan's commitment to R&D focusing on environmentally friendly products is evidenced by its dedication to developing environmentally friendly processes for the manufacturing of these products.











### **PLANTS**



#### **■ ULSAN PLANT**

Poongsan's Ulsan plant began operations in 1980. Since then, the Ulsan plant has continually increased its production output. Today, the plant boasts one of the world's largest production capacities and is unrivaled in product quality. It continues to be dedicated to efficient production and superior products. To help maximize operational efficiency, the plant has implemented Poongsan's ERP system. In addition, its casting capacity for semiconductor leadframe and automobile connector materials has been improved to allow for increased downstream production capacity and product quality. Recently, a new indirect extrusion press was installed at the end of 2020 to increase our competitiveness for extruded products. We are also developing high-strength, high electrical conductivity corson alloys for future demand and preparing to install a dedicated line for thin-gauge alloys. In order to meet the specific demands of its customers with regard to product quality and service, the Ulsan plant is actively implementing TPM and Six Sigma, and is building a smart factory that will employ a system to collect and analyze field data.



LOCATION: Ulju-gun, Ulsan

PRODUCTS: Copper and copper alloy sheets,
strips, rods, wires,
raw materials for leadframes,
tin-plated strips and coin blanks

#### ANGANG PLANT

Established in 1973, Poongsan's 1,068-acre Angang plant was Korea's very first facility exclusively dedicated to manufacturing ammunition and is regarded as the birthplace of Korea's domestic defense industry. Today, the Angang plant produces an array of military and sporting ammunition, defense components and precision forging products ranging from 5.56mm small arms to 155mm extended range artillery rounds. Since its establishment, the plant has successfully contributed to the strength of the Korean armed forces and self-reliance of our national defense. Its manufacturing process is vertically integrated beginning with raw materials and ending with complete rounds of ammunition. Its defense and commercial products are superior in quality and competitive in price in the global market. The Angang plant is now actively responding to ongoing developments in futuristic weaponry such as long-distance, high-power, and intelligent ammunition, and is also focusing on producing smart ammunition with selective precision attack capabilities designed for a digitized future battlefield.



LOCATION: Angang-eup, Gyeongju
PRODUCTS: A complete line of ammunition
for small arms, medium- to
large-caliber arms and sporting
arms

### **■ BUSAN PLANT**

Poongsan's Busan plant is located in Korea's second largest city. The Busan plant not only concentrates on production and quality, but also focuses on maintaining good labor relations. In 2011, it received a government award commending Poongsan's effort and success in maintaining good labor relations. Our Busan Plant produces a variety of small caliber, sporting and hunting ammunition, and tracer products. Moreover, it is widely developing special purpose ammunition such as frangible ammunition, green bullet ammunition, and EPR (Enhanced Performance Round). Busan Plant always makes unsparing efforts to develop advanced and high quality ammunition. Products from Busan Plant are exported globally, and account for over 90% of the plant's total sales. Recently, Busan Plant has been extending its field of operations to plant exportation based on its accumulated technology and knowledge of small caliber ammunition.



LOCATION: Haeundae-gu, Busan
PRODUCTS: Small arms and sporting
ammunition

### DOMESTIC AFFILIATES



LOCATION : Changwon, Gyeongnam Haeundae, Busan

PRODUCTS: Multi-gauge strips, ammunition parts, machinery, equipment,

and metal powders

#### ■ POONGSAN HOLDINGS CORPORATION

Poongsan Holdings Corporation is the parent company of the Poongsan Group and includes two manufacturing plants—the Changwon plant produces a wide range of high-quality and high-tech products such as ammunition parts, multi-gauge strips for leadframes and metal powders, while the Busan plant builds metal processing facilities for the steel, automobile and defense industries.

#### **■ POONGSAN SPECIAL METAL CORPORATION**

Drawing on our 50 years of experience and world-class facilities, Poongsan Special Metal Corporation specializes in stainless steel strips, nickel alloy strips and precious metal coin blanks. We take particular pride in our automated production system and superior rolling and heat treatment technologies that enable us to meet the specific needs of our valued customers. Recently, Poongsan Special Metal strengthened its competitiveness in the market by developing core materials, including nickel and nickel alloy products for high-tech electronics products.

LOCATION : Ganghwa-gun, Incheon PRODUCTS: Stainless steel strips, nickel alloy strips and precious metal coin

#### **■ POONGSAN METAL SERVICE CORPORATION**

Poongsan Metal Service Corporation was founded in February 2007 to meet the various requirements of our customers. With its modern slitting equipment, Poongsan Metal Service supplies a diverse range of copper and copper alloy sheets and strips in a prompt manner. It also manages warehousing of copper and copper alloy rods and wires.

LOCATION: Pyeongtaek, Gyeonggi PRODUCTS: Copper & copper alloy sheets,

strips

### ■ POONGSAN FNS CORPORATION

Poongsan FNS Corporation was established in 1973 to produce precision machinery products. In particular, it specialized in fuze products and sensors for the defense sector, as it produced nuclear fuel assembly (WH-type top and bottom nozzle) parts and specialty tools for the nuclear power plant sector. Poongsan acquired Poongsan FNS Corp. in February of 2004 to connect its traditional ammunition production expertise to Poongsan FNS's precision fuze manufacturing and develop state-of-the-art ammunition. Additionally, Poongsan FNS entered the aerospace industry by forming industry-education cooperation agreements with the Agency for Defense Development and the Korea Institute of Science & Technology, enabling research, development and production of precision machinery parts.

LOCATION : Nonsan, Chungnam PRODUCTS: Fuze products, accelerometers for inertia navigational systems. and core products for top and bottom nozzle assembly

### ■ PNT CORPORATION

PNT Corporation is a joint venture established in June 2001 with JX Nippon Mining & Metals Corporation, one of the largest non-ferrous metal companies in Japan. Responding to the rising demand from the various industries such as electronics and information technology, PNT specializes in tin-plated copper alloy strips.

LOCATION: Ulju-gun, Ulsan PRODUCTS: Tin-plated copper alloy strips

### **■ POONGSAN HWADONG**

Poongsan Hwadong is a numismatic company that has been distributing collectable numismatic items in Korea for over 50 years. Previously established on March 27, 1972 under the name "Hwadong," it joined the Poongsan Group in January 2012 and adopted the new name "Poongsan Hwadong". Poongsan Hwadong has distinguished itself as one of the world's major numismatic company with an industry-wide recognition as the first and the largest numismatic company in Korea. Serving as the authorized distributor of more than 20 major mint bureaus in the world, Poongsan Hwadong also has been designated as the official domestic distributor of most major world events' commemorative coins since the Olympic Games Seoul 1988.

LOCATION : Seodeamun-gu, Seoul PRODUCTS: Coins, Bank Notes and Medals. Gold and Silver

### ■ POONGSAN DAK

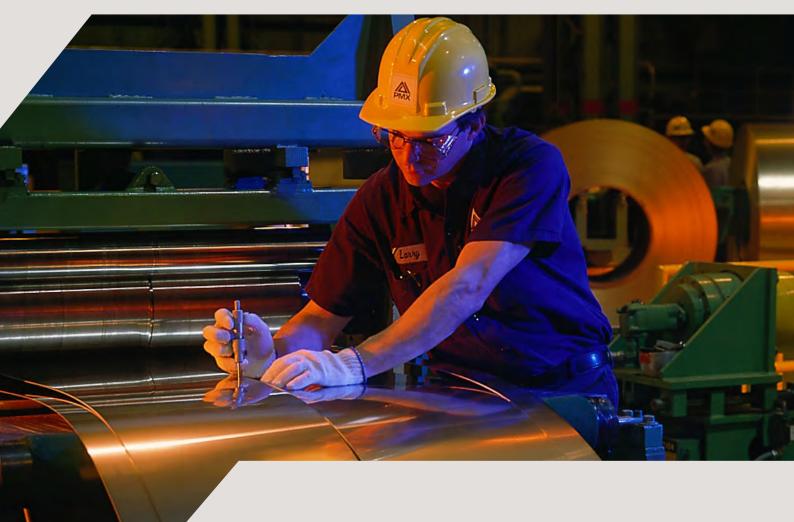
Poongsan DAK was established in 2006 as a company specializing in the production of materials and parts for secondary batteries and was incorporated as a subsidiary of Poongsan Group in 2015. Our main products are Ni/Cu plating (electrolytic, electroless), Aluminum surface treatment and PP film for lead assembly of pouch-type secondary batteries. Our plant has the world's largest production capacity, and is focused on developing secondary battery parts and materials based on 20 years of R&D experience.

LOCATION : Pyeongtaek, Gyeonggi PRODUCTS: Ni/Cu plating (electrolytic, electroless), Aluminum surface treatment and PP film for lead assembly of pouch-type secondary batteries

### ■ NexP0 Corporation

NexPO Corporation is a company specializing in the research and development, manufacturing and sales of electrode terminals (Lead Tabs) for pouch-type rechargeable batteries. Established in September 2023 as a joint venture between Poongsan Special Metals Corporation, Pole Co., Ltd., and LG Energy Solution, Ltd., NexPO Corporation was founded based on a solid partnership across the value chain ranging from base metals and lead tabs to rechargeable batteries. With Pole's sophisticated lead tab production technology and Poongsan's steady supply of base metals, NexPO will further strengthen its global presence and safeguard its place as the world's top lead tab maker.

LOCATION : Cheongju-si, Chungbuk PRODUCTS: Electrode terminals (Lead Tabs) for pouch-type rechargeable batteries



# OVERSEAS AFFILIATES



**LOCATION**: Cedar Rapids, Iowa, USA **PRODUCTS**: Copper and copper alloy strips

### **■** PMX INDUSTRIES, INC.

Incorporated in 1989, PMX Industries is a fabricated rolled-copper producer with an annual production capacity of 120,000 tons of copper and copper alloy strips. PMX has earned a strong reputation as a reliable supplier of copper and copper alloy strips for use in ammunition, automotive and electrical connectors, coinage, and high performance alloys, and as a result, plays a crucial role in supporting many different industries in North America. PMX has received patents for EPA-approved alloys under the trademark MicroGuard, with additional patents pending. MicroGuard, strictly governed by U.S. EPA regulations, kills six types of antibiotic resistant bacteria in less than two hours of contact. This product will be critical in the fight against hospital-acquired infections in the U.S. and overseas. PMX's Production, Sales and Marketing Teams work closely with one another to develop and promote cutting edge products that meet the changing needs of their customers and communities.

### ■ POONGSAN (H.K.) LTD.

Recognizing the importance of a distribution base for the Chinese and Southeast Asian markets, Poongsan established an affiliate company in Hong Kong in 1991 followed by a slitting center in Dongguan. In 2010, Poongsan Hong Kong closed its Dongguan slitting center and opened a newer and larger scale slitting center in Songgang (Shenzhen, China). This new facility will enable Poongsan to expand and increase sales of high value-added products both in Southern China and in other Southeast Asian markets.



LOCATION : Kowloon, Hong Kong PRODUCTS: Copper and copper alloy sheets and strips, brass rods, and stainless steel strips

### **■ POONGSAN (SHENZHEN) CO., LTD.**

Poongsan Shenzhen opened for business in 2010. The slitting center supplies copper alloy strips including leadframe materials as well as stainless steel strips to customers in China and Southeast Asia. This facility is strategically located to be able to provide on-time delivery and better service to our customers in this region.



LOCATION: Yanchuanshequ, Songgang,

Shenzhen, China

**PRODUCTS**: Copper and copper alloy sheets

and strips, stainless steel strips

### **■ POONGSAN (SHANGHAI) CO., LTD.**

Poongsan established an office inside the Shanghai Free Trade Zone in order to gain access to the Chinese copper market in 2002. Since its inception, Poongsan Shanghai has steadily grown its sales of high value fabricated copper products to the high-tech and automotive industries. It supplies copper and copper alloy sheets and strips, brass rods and stainless steel strips to local customers throughout China as well as to U.S. and Japanese companies with operations in China.



LOCATION : Hongkou District, Shanghai, China

PRODUCTS: Copper and copper alloy sheets and strips, brass rods, and stainless steel strips

### **■ POONGSAN (LIANYUNGANG) CO., LTD.**

Poongsan Lianyungang was established in July 2012 to develop new business and to stay closer to existing Poongsan customers expanding into the world's most populous nation. Poongsan Lianyungang also operates its own slitting center to supply leadframe material and general rolled products. It supplies copper and copper alloy sheets and strips, brass rods, and stainless steel strips to local Chinese businesses as well as to U.S. and Japanese companies operating in China.



LOCATION : Dapu Industrial Park, Lianyungang, China

**PRODUCTS**: Copper and copper alloy sheets and strips, brass rods, and stainless steel strips



LOCATION: Laemchabang, Chonburi, Thailand PRODUCTS: Copper and copper alloy sheets and strips, coin blanks

### ■ SIAM POONGSAN METAL CO., LTD.

Established in October 2000, Siam Poongsan Metal is the only manufacturer of rolled copper and copper alloy products in Southeast Asia. Products manufactured at Siam Poongsan range from sheets and strips and coin blanks to other copper and copper alloy products. Siam Poongsan is a major supplier of coin blanks to the Thai government. With its completely integrated copper and copper alloy production facilities - from melting and casting to slitting - Siam Poongsan has contributed significantly to the development of the Southeast Asian region by providing alternative sources of fabricated materials for key industries. As a result, it has become a recognized and reliable supplier of copper and copper alloy products not only to Thailand, but also to the other nations in the region. Siam Poongsan is aggressively working to expand its facilities in order to meet the anticipated increase in demand for fabricated copper products in Southeast Asia.



LOCATION : (Head Offie) Tokyo, Japan

(Kawaguchi Office) Kawaguchi, Saitama, Japan

PRODUCTS: Copper and copper alloy sheets

and strips, brass rods. and stainless steel strips

### **■ POONGSAN JAPAN CORPORATION**

In April 2002, Poongsan Japan Corporation was established in Kawaguchi City, Japan to address the demanding product specifications and service required by the Japanese market. Poongsan Japan processes and sells phosphor bronze, copper, brass and tin-plated strips and high-value copper rolling products. Through prompt delivery, consistent and reliable quality assurance, and effective customer service, Poongsan Japan continues to grow its domestic market share of not only copper rolling products but also stainless steel strips.



LOCATION: Kota Kemuning, Shah Alam, Selangor, Malaysia

PRODUCTS: Copper and copper alloy sheets

and strips, brass rods, and stainless steel strips

### ■ POONGSAN (M) SDN BHD

Poongsan (M) SDN BHD, which also operates its own slitting center, was established in November 2001 to promote Poongsan products throughout Malaysia, Singapore and other ASEAN countries. It sells copper and copper alloy sheets, strips, rods, bars and wires as well as stainless steel strips, offering its customers reliable quality, on-time delivery and customer service.



LOCATION : Los Angeles, California, USA

### **■ POONGSAN AMERICA CORPORATION**

Incorporated in 2002, Poongsan America plays a critical role in supplying Poongsan Corporation with copper and copper alloy scraps, machinery and spare parts, and chemicals and other sub-materials. Poongsan America also promotes Poongsan products to overseas customers, especially in the Americas and in developing countries.

# **COMPANY HISTORY**

Oct. 1968	Poongsan Metal Corp. founded
Dec. 1969	Bupyung Plant completed
Apr. 1970	Poongsan designated as coin blank producer for the Mint of Korea
Mar. 1973	Angang Ammunition Plant completed
Jul. 1980	Ulsan Plant Phase One completed
Jan. 1982	Busan Plant completed
Jan. 1983	Precision Dies Manufacturing Shop at Busan Plant completed
Aug. 1985	Leadframe Manufacturing Shop at Busan Plant completed
Oct. 1988	Ulsan Plant Phase Two completed
Mar. 1989	Poongsan Metal Corp. renamed Poongsan Corporation
Apr. 1992	PMX Industries, Inc. in Cedar Rapids, Iowa, U.S.A. established
Dec. 1993	Quality Standard Certificate ISO 9002 for copper and copper alloy products awarded
Dec. 1996	Quality Standard Certificate ISO 9002 for titanium tubes and stainless steel strips awarded
Oct. 1997	Poongsan Metal Plant in Dongguan, China completed
Nov. 1999	Quality Standard Certificate ISO 9001 and ISO 9002 for defense industry products awarded
Oct. 2000	Siam Poongsan Metal Co., Ltd. established in Thailand
Jun. 2001	PNT Corporation JV established in Ulsan
Nov. 2001	Poongsan (M) SDN BHD established in Johor, Malaysia
Jan. 2002	
Apr. 2002	Poongsan Japan Corp. established in Saitama, Japan
Jul. 2002	Poongsan America Corp. established in Los Angeles, California, U.S.A.
Dec. 2003	Environmental Standard Certificate ISO14001 awarded to Poongsan for its copper and copper alloy products
Feb. 2004	
May. 2004	
Jun. 2004	
Nov. 2004	Poongsan honored with Productivity Innovation Award at National Quality Management Convention
Apr. 2005	Hyopchin Industrial Co., Ltd. renamed Poongsan FNS Co., Ltd.
Oct. 2005	Ulsan Plant obtains KOSHA18001 (Occupational Safety and Health Management System)
Apr. 2006	
Oct. 2006	5
Feb. 2007	Poongsan Metal Service Corporation established
May. 2007	Poongsan honored with Korean System Management Grand Prix Award at International System Certification Convention
Nov. 2007	Poongsan received Bronze Tower Order of Industrial Service Merit at National Quality Management Competition
Nov. 2007	"\$700 Million Export Tower" awarded on the 44th Annual Trade Day
Jul. 2008 Dec. 2008	
Dec. 2008 Dec. 2009	Poongsan honored with Defense Quality Management Grand Prix Award
Dec. 2009 Dec. 2010	Poongsan Microtec Corp. sold to a local IT company Hidis
Jun. 2011	Poongsan R&D Institute opened in Daejeon
Dec. 2011	Poongsan headquarters moved into the new Poongsan Building
Jan. 2012	Poongsan acquired Poongsan Hwadong
Jul 2012	Poongsan (Lianyungang) Co., Ltd. established in China
Feb. 2013	Angang Plant obtains ISO27001 (Information Security Management System)
1 CD. 2015	and AS9100 (Aerospace Industry Quality Management System)
Jun. 2013	Angang Plant honored with Total Productive Management Grand Prix Award
Dec. 2013	PMC Ammunition Inc. established in Texas, USA
May. 2014	Ulsan Plant obtains ISO/TS 16949 (Automotive Industry Quality Management System)
May. 2014	Poongsan made an agreement with KAIST to found Future Technology Research Center
Mar. 2015	Poongsan acquired Poongsan DAK
Nov. 2015	Angang Plant honored with a Presidential Award at National Quality Management Convention
May. 2017	Poongsan Valinox Corporation was renamed Poongsan Neotiss Co., Ltd. and moved to Pyeongtaek
Oct. 2018	Poongsan celebrated its 50th anniversary
Dec. 2019	Poongsan liquidated Poongsan Neotiss
Sep. 2020	
Sep. 2023	Poongsan acquired NexPO Corporation
•	<u> </u>

### FINANCIAL INFORMATION

### ♦ Results of Operations

Throughout 2023, the global economy faced serious crises on several key fronts. Major economic powers continued their tight monetary policies as part of their two-year battle to curb inflation, which resulted in prolonged high interest rates that dampened private consumption and suppressed investor sentiment. The effects of these policies have only compounded the widespread challenges with a rise in raw material prices, a decline in the export goods markets, and, consequently, a slowdown in the economic performance of major exporters.

Poongsan's sales for 2023 totaled 3.1 trillion KRW (US\$ 2.4 billion), a 4.8 percent decrease from 2022. Sales from the Nonferrous Metal Division comprised 68 percent of total sales, while sales from the Defense Products Division accounted for the remaining 32 percent.

### Yearly Revenue (Poongsan Corporation)

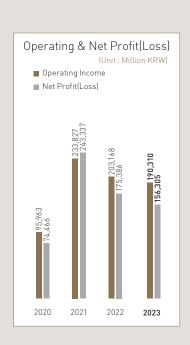
	gsair corporation,			Unit : Million KRW
	2023	2022	2021	2020
Nonferrous Metal				
Domestic	978,842	985,183	615,264	445,574
Export	1,132,121	1,371,127	1,200,785	791,449
Sub-Total	2,110,963	2,356,310	1,816,049	1,237,023
Defense Products				
Domestic	491,640	380,638	367,410	465,286
Export	497,952	520,216	372,546	242,128
Sub-Total	989,592	900,854	739,956	707,414
Total	3,100,555	3,257,164	2,556,005	1,944,437

### Operating Income

In 2023, the company's operating income was 190,310 million KRW, down by 6.3 percent from 2022. The ratio of operating profit to revenue was 6.1 percent, down 0.1 percent from previous year.

### Net Income

Net income for 2023 increased to 156,305 million KRW. The company recognized 34,967 million KRW in corporate taxes, a decrease of 10,066 million KRW from the previous year. Net profit ratio decreased from 5.38 percent in 2022 to 5.04 percent in 2023.



### Operating & Net Profit(Loss)

				OTHE: MILLIOTE NEW
	2023	2022	2021	2020
Operating Income	190,310	203,168	233,827	95,963
Net Profit(Loss)	156,305	175,386	243,337	74,466

Note) Based on Separate Financial Statements

### Capital Expenditure

In 2023 the company recorded 101,149 million KRW in capital expenditures, a 2.1 percent increased from 2022.

### Capital Expenditure & Depreciation Expense

	· · · · · · · · · · · · · · · · · · ·			Unit : Million KRW
	2023	2022	2021	2020
Capital Expenditure	101,149	99,033	66,942	41,886
Depreciation & Amortization Amount	66,277	68,251	74,798	77,510

Note) Based on Separate Financial Statements

### ♦ Financial Position

### Assets

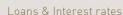
The company's total assets as of December 31, 2023 were 3,316,202 million KRW, an increase of 8.3 percent from the previous year. Current assets in 2023 were 1,701,254 million KRW, an increase of 13.6 percent from 2022. Non-current asset increased 3.3 percent over 2022.

### Liabilities

Total liabilities as of December 31, 2023 stood at 1,350,247 million KRW, up 10.6 percent from the previous year. Current liabilities were 1,150,083 million KRW, an increase of 25.7 percent from 2022. Non-current liabilities, meanwhile, were 235,164 million KRW, a decrease of 29.6 percent from 2022.

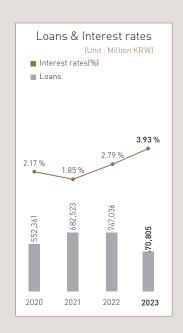
Short-term borrowings for 2023 comprised 19.5 percent of total current liabilities for an amount of 217,348 million KRW. This represented a decrease of 184,937 million KRW from the previous year.

Long-term borrowings of non-current liabilities decreased in 2023 to 1,137 million KRW. The balance from bond issues decreased by 99,647 million KRW to close at 149,746 million.



			(	Juit : Mittion KKW
	2023	2022	2021	2020
Loans	470,805	747,036	682,523	552,361
Interest rates(%)	3.93	2.79	1.85	2.17

Note) Based on Separate Financial Statements



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### Shareholders' Equity

The ratio of shareholders' equity to total assets was to 59.3 percent by end of year 2023, a decrease of 0.8 percent from 2022. Total shareholders' equity was posted at 1,965,955 million KRW, an increase of 125,956 million KRW from the previous year.

### Key Performance Indicators

		2023	2022	2021	2020
Stability	Debt ratio(%)	68.68	66.34	66.88	58.27
Profitability	Net profit to sales(%)	5.04	5.38	9.52	3.83
Activity	Receivables turnover(times)	5.70	5.61	5.07	5.29
Growth	Increase in EBIT Over Last Year(%)	▲ 11.83	<b>▲</b> 24.00	187.89	150.12
Productivity	Value-Added per Person(million KRW)	180	185	194	145

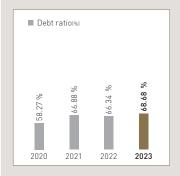
Note) Based on Separate Financial Statements

### Share Value Analysis

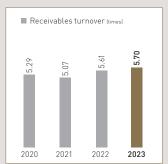
	Unit	2023	2022	2021	2020
EPS(Earnings per Share)	KRW	5,722	6,404	8,687	2,658
EBITDA	Billion KRW	280.3	311.0	394.1	188.4
BPS(Book value Per Share)	KRW	71,975	67,364	60,098	51,560

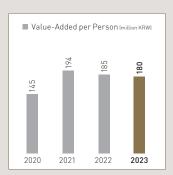
Note) Based on Separate Financial Statements

### **Key Performance Indicators**









### ♦ Non-Consolidated Statements of Financial Position

Exchange Rate : KRW 1,267.30=US\$1(End of 2022) Exchange Rate : KRW 1,185.50=US\$1(End of 2021)

	Millions of Ko	Millions of Korean Won		Conversion into Thousands of United States Dollars	
	2023	2022	2023	2022	
CURRENT ASSETS					
Cash and cash equivalents	221,452	26,228	171,748	20,696	
Trade receivables, net	542,771	579,391	420,948	457,185	
Inventories, net	871,349	841,767	675,779	664,221	
Other current assets	65,682	50,341	50,940	39,723	
TOTAL CURRENT ASSETS	1,701,254	1,497,727	1,319,415	1,181,825	
NON-CURRENT ASSETS					
Investments	445,011	423,004	345,130	333,784	
Investment Property	101,883	103,500	79,016	81,670	
Property, Plant and Equipment & Intangible assets, net	1,016,089	981,998	788,032	774,874	
Land	367,242	361,220	284,816	285,031	
Buildings	209,314	194,775	162,334	153,693	
Structures	44,202	35,580	34,281	28,075	
Machinery	240,866	258,353	186,806	203,862	
Others	154,465	132,070	119,795	104,213	
Overfunded Pension Plan, Net	29,724	34,684	23,053	27,368	
Other Non-current Assets	22,241	19,765	17,249	15,596	
TOTAL NON-CURRENT ASSETS	1,614,948	1,562,951	1,252,480	1,233,292	
TOTAL ASSETS	3,316,202	3,060,678	2,571,895	2,415,117	
CURRENT LIABILITIES	-,,	-,,			
Trade payables	129,740	76,871	100,620	60,657	
Short-term borrowings	217,348	402,285	168,565	317,435	
Other payables	72,749	76,253	56,421	60,169	
Current portion of long-term borrowings, net of discount	102,574	91,609	79,552	72,287	
Other current liabilities	592,672	239,833	459,649	189,247	
TOTAL CURRENT LIABILITIES	1,115,083	886,851	864,807	699,795	
NON-CURRENT LIABILITIES	1,110,000	000,001	004,007	077,770	
Bonds issued, net	149,746	249,393	116,136	196,791	
Long-term borrowings, net	1,137	3,749	882	2,958	
Accrued severance benefits, net	-	-,	_	-,	
Deferred Tax Liabilities - Non Current	60,967	59,644	47,283	47,064	
Other Non-current liabilities	23,314	21,042	18,082	16,604	
TOTAL NON-CURRENT LIABILITIES	235,164	333,828	182,383	263,417	
TOTAL LIABILITIES	1,350,247	1,220,679	1,047,190	963,212	
EQUITY	· · ·	<u>, , ,                                </u>		<u> </u>	
Issued Capital	140,121	140,121	108,671	110,567	
Capital surplus	494,520	494,520	383,527	390,215	
Capital adjustments	(22,634)	(22,634)	(17,554)	(17,860)	
Other comprehensive income/loss accumulated amount	38,965	32,946	30,220	25,997	
Retained earnings(accumulated deficit)	1,314,983	1,195,046	1,019,841	942,986	
TOTAL EQUITY	1,965,955	1,839,999	1,524,705	1,451,905	
TOTAL EQUITY AND LIABILITIES	3,316,202	3,060,678	2,571,895	2,415,117	

Note) These financial statements are made and reported based on K-IFRS(Korean International Financial Reporting Standards).

These financial statements include equity method income and loss.

# ♦ Non-Consolidated Statements of Operations

Exchange Rate : KRW 1,267.30=US\$1[End of 2022] Exchange Rate : KRW 1,185.50=US\$1[End of 2021]

	Millions of K	Conversion into Thousand of United States Dollars		
	2023	2022	2023	2022
Revenue	3,100,555	2,556,005	2,404,649	2,570,160
Cost of Goods Sold	2,769,616	2,202,634	2,147,988	2,289,455
Gross profit	330,939	353,371	256,661	280,705
Selling general administrative expenses	140,629	119,544	109,065	120,389
Operating income	190,310	233,827	147,596	160,316
Others gains	86,436	125,321	67,036	98,888
Gain on foreign currency transactions & translations	43,720	73,886	33,907	58,302
Gain on transaction of derivative instrument	21,903	32,503	16,987	25,647
Gain on valuation derivative instrument	3,169	7,170	2,458	5,658
Others	17,644	11,763	13,684	9,282
Others Losses	81,743	111,214	63,396	87,757
Loss on foreign currency transactions & translations	39,932	62,605	30,969	49,400
Loss on transaction of derivative instrument	32,607	33,905	25,289	26,754
Loss on valuation derivative instrument	2,311	3,072	1,792	2,424
Others	6,893	11,632	5,346	9,179
Net financial expenses	23,108	23,162	17,922	18,277
Equity method profit & loss	19,377	26,306	15,028	20,758
Profit(Loss) before tax expense	191,272	220,419	148,342	173,928
Tax expense	34,967	45,033	27,119	35,535
Net profit(loss)	156,305	175,386	121,223	138,393
Other comprehensive income(loss)	(3,035)	31,607	(2,354)	24,941
Total comprehensive income(loss)	153,270	206,993	118,869	163,334

Note) These financial statements are made and reported based on K-IFRS(Korean International Financial Reporting Standards).

These financial statements include equity method income and loss.

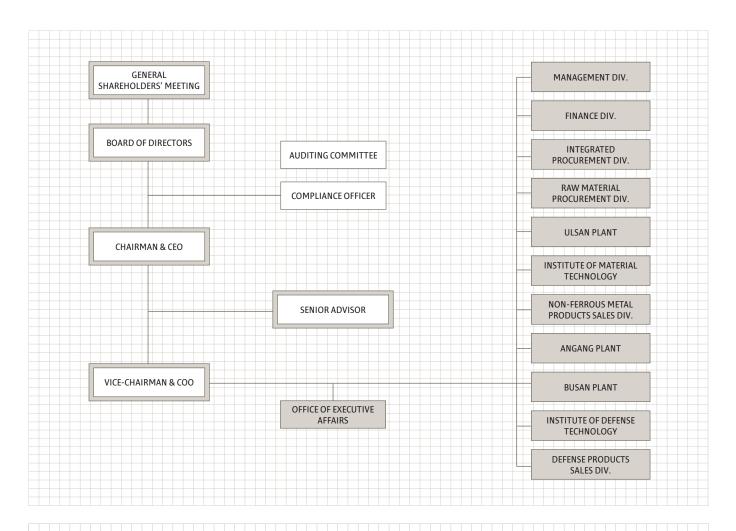
### ♦ Non-Consolidated Statements of Cash Flows

Exchange Rate : KRW 1,267.30=US\$1(End of 2022) Exchange Rate : KRW 1,185.50=US\$1(End of 2021)

	Millions of Korean Won		Conversion in of United Sta		
	2023	2022	2023	2022	
I. Net cash flows from operating activities	577,255	73,038	447,693	57,633	
1. Cash Flows from operating activities	670,905	193,958	520,323	153,048	
1) EBT(earning before tax)	156,305	175,386	121,223	173,928	
2) Addition of expenses of non-cash transactions	194,577	227,849	150,905	144,256	
3) Deduction of revenues of non-cash transactions	(56,102)	(78,713)	(43,510)	(62,111)	
4) Changes in assets and liabilities from operating activities	376,125	(130,564)	291,705	(103,025)	
2. Income tax paid	(44,972)	(73,395)	(34,878)	(57,914)	
3. Interest paid	(22,695)	(20,590)	(17,601)	(16,247)	
4. Interest received	363	37	282	29	
5. Dividend paid	(27,314)	(28,012)	(21,184)	(22,104)	
6. Dividend received	968	1,040	751	821	
II. Cash flows from investing activities	(105,418)	(107,731)	(81,757)	(85,008)	
1.Cash inflows from investing activities	17,821	5,265	13,821	4,155	
2.Cash outflows from investing activities	(123,239)	(112,996)	(95,578)	(89,163)	
III. Cash flows from financing activities	(276,613)	47,238	(214,528)	37,275	
1.Cash inflows from financing activities	2,375,687	4,441,030	1,842,475	3,504,324	
2.Cash outflows from financing activities	(2,652,300)	(4,393,792)	(2,057,003)	(3,467,049)	
IV. Net increase(decrease) in cash and cash equivalents (I+II+III)	195,224	12,545	151,407	9,899	
V. Cash and cash equivalents at beginning of period	26,228	13,683	20,341	10,797	
VI. Cash and cash equivalents at end of period	221,452	26,228	171,748	20,696	

Note) These financial statements are made and reported based on K-IFRS(Korean International Financial Reporting Standards). These financial statements include equity method income and loss.

# **ORGANIZATION & BOARD OF DIRECTORS**





Ryu, Jin Chairman & Chief Executive Officer



Ryu, Helen Senior Advisor and Head of Global Operations and Strategic Planning



Park, Woo Dong Vice-Chairman & Cheif Operating Officer



Lee, Jeon Hwan
Outside Director
Former Vice Commissioner,
National Tax Service



Hwang, Hee Chul Outside Director Attorney, Law firm Kim&Chang



Jung, Hyun Ok Outside Director Former Vice Minister, Ministry of Employment and Labor



Yang, Ihl Soo Outside Director Certified Public Accountant, E-JUNG Accounting Corporation

### **OVERSEAS & DOMESTIC NETWORK**

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230, Seonsuchon-ro, Haeundae-gu, Busan Phone : 82-51-520-8114 Fax : 82-51-520-8400

266, Techno 2-Ro, Yuseong-Gu, Daejeon Phone: 82-42-609-7777 Fax: 82-42-609-7870

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Graha CIMB Niaga 26th Fl. Jl. Jend. Sudirman Kav.58 Jakarta Selatan, 12190, Indonesia Phone: 62-21-8067-1236 Fax: 62-21-8067-1237

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